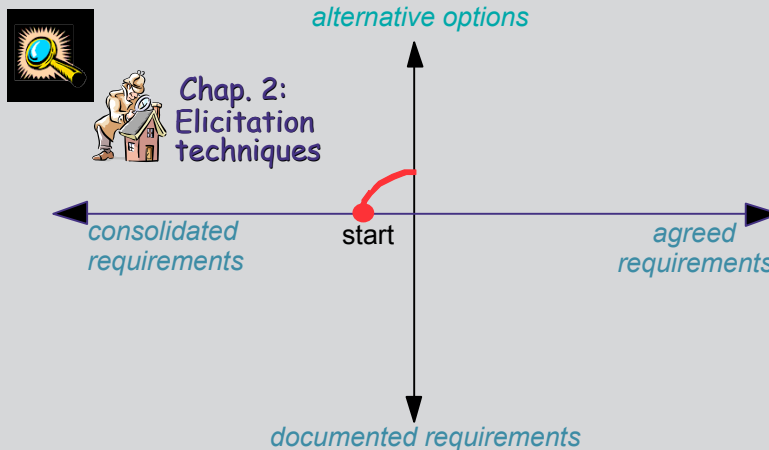


Fundamentals of RE

Chapter 2 Domain Understanding & Requirements Elicitation

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Chap.1: RE products and processes



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A great deal of **knowledge acquisition** is involved:
as introduced in Chapter 1 ...

◆ Studying the system-as-is



- Business organization: structure, dependencies, strategic objectives, policies, workflows, operational procedures, ...
- Application domain: concepts, objectives, tasks, constraints, regulations, ...
- Analysis of problems with system-as-is: symptoms, causes, consequences

◆ Analyzing technology opportunities, new market conditions

◆ Identifying the system stakeholders

- ◆ Identifying improvement **objectives**; organizational & technical **constraints** on system-to-be; **alternative options** for satisfying objectives, for assigning responsibilities; **scenarios** of hypothetical software-environment interaction; **requirements** on software, **assumptions** on environment



Domain analysis & requirements elicitation:
outline

◆ (1) Identifying **stakeholders** & interacting with them

◆ (2) **Artifact-driven** elicitation techniques

- Background study
- Data collection, questionnaires
- Repertory grids, card sorts for concept acquisition
- Scenarios, storyboards for problem world exploration
- Prototypes, mock-ups for early feedback
- Knowledge reuse: domain-independent, domain-specific

◆ (3) **Stakeholder-driven** elicitation techniques

- Interviews
- Observation and ethnographic studies
- Group sessions



Stakeholder analysis

- ◆ Stakeholder cooperation is essential for successful RE
 - Elicitation = cooperative learning
- ◆ Representative sample must be selected to ensure adequate, comprehensive coverage of the problem world
 - dynamic selection as new knowledge is acquired
- ◆ Selection based on ...
 - relevant position in the organization
 - role in making decisions, reaching agreement
 - type of contributed knowledge, level of domain expertise
 - exposure to perceived problems
 - personal interests, potential conflicts
 - influence in system acceptance



Knowledge acquisition from stakeholders is difficult

- ◆ Distributed sources, conflicting viewpoints
 - ◆ Difficult access to key people & data
 - ◆ Different background, terminology, culture
 - ◆ Tacit knowledge, hidden needs
 - ◆ Irrelevant details
 - ◆ Internal politics, competition, resistance to change, ...
 - ◆ Personnel turnover, changes in organization, in priorities, ...
- ⇒ **Needed:**
- Communication skills: for talking to, listening from diverse people
 - Trust relationship
 - Knowledge reformulation & restructuring (review meetings)



(2) Background study

- ◆ Collect, read, synthesize documents about...
 - the **organization**: organizational charts, business plans, financial reports, meeting minutes, etc
 - the **domain**: books, surveys, articles, regulations, reports on similar systems in the same domain
 - the **system-as-is**: documented workflows, procedures, business rules; exchanged documents; defect/complaint reports, change requests, etc.
- ◆ Provides basics for getting prepared before meeting stakeholders => prerequisite to other techniques
- ◆ Data mining problem: huge documentation, irrelevant details, outdated info
- ◆ Solution: use meta-knowledge to prune the doc space
 - know what you need to know & what you don't need to know



Data collection

- ◆ Gather undocumented facts & figures
 - marketing data, usage statistics, performance figures, costs, ...
 - by designed experiments *or* selection of representative data sets from available sources (use of statistical sampling techniques)
- ◆ May complement background study
- ◆ Helpful for eliciting non-functional reqs on performance, usability, cost etc.
- ◆ Difficulties:
 - Getting reliable data may take time
 - Data must be correctly interpreted



Questionnaires

- ◆ Submit a list of questions to selected stakeholders, each with a list of possible answers (+ brief context if needed)
 - **Multiple choice question:** one answer to be selected from answer list
 - **Weighting question:** list of statements to be weighted...
 - qualitatively ('high', 'low', ...), or
 - quantitatively (percentages)to express perceived importance, preference, risk etc.
- ◆ Effective for acquiring subjective info quickly, cheaply, remotely from many people
- ◆ Helpful for preparing better focused interviews (see next)



Questionnaires should be carefully prepared

- ◆ Subject to ...
 - **multiple biases:** recipients, respondents, questions, answers
 - **unreliable info:** misinterpretation of questions, of answers, inconsistent answers,
- ⇒ Guidelines for questionnaire design/validation:
 - Select a representative, statistically significant sample of people; provide motivation for responding
 - Check coverage of questions, of possible answers
 - Make sure questions, answers, formulations are unbiased & unambiguous
 - Add implicitly redundant questions to detect inconsistent answers
 - Have your questionnaire checked by a third party

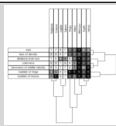


Card sorts & repertory grids

- ◆ Goal: acquire further info about concepts already elicited
- ◆ Card sort: ask stakeholders to partition a set of cards ...
 - Each card captures a concept textually or graphically
 - Cards grouped into subsets based on stakeholder's criteria
 - For each subset, ask...
 - ? implicit shared property used for grouping ?
 - ? descriptive, prescriptive ?
 - Iterate with same cards for new groupings/properties
- ◆ Example: meeting scheduling system
 - Iteration 1: "Meeting", "Participant" grouped together
 - => "participants shall be invited to the meeting"
 - Iteration 2: "Meeting", "Participant" grouped together
 - => "participant constraints for the meeting must be known"

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Card sorts & repertory grids (2)

- ◆ Repertory grid: ask stakeholders to characterize target concept through attributes and value ranges
 - => concept-attribute grid
 - e.g. (Date, Mon-Fri), (Location, Europe)
 - for grid characterizing Meeting concept
- ◆ Conceptual laddering: ask stakeholders to classify target concepts along class-subclass links
 - e.g. subclasses RegularMeeting, OccasionalMeeting of Meeting
- ☺ Simple, cheap, easy-to-use techniques for prompt elicitation of missing info
- ☹ Results may be subjective, irrelevant, inaccurate

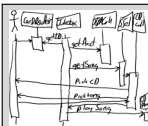
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Scenarios & storyboards

- ◆ **Goal:** acquire or validate info from concrete examples through narratives ...
 - how things are running in the system-*as-is*
 - how things should be running in the system-*to-be*
- ◆ **Storyboard:** tells a story by a sequence of snapshots
 - Snapshot = sentence, sketch, slide, picture, etc.
 - Possibly structured with annotations:
 - WHO are the players, WHAT happens to them, WHY this happens, WHAT IF this does / does *not* happen, etc
 - **Passive mode** (for validation): stakeholders are told the story
 - **Active mode** (for joint exploration): stakeholders contribute



Scenarios

- ◆ Illustrate typical sequences of interaction among system components to meet an implicit objective
- ◆ Widely used for...
 - explanation of system-*as-is*
 - exploration of system-*to-be* + elicitation of further info ...
 - e.g. WHY this interaction sequence ?
 - WHY among these components ?
 - specification of acceptance test cases
- ◆ Represented by text or diagram (see Chap. 4)



Scenario example: meeting scheduling

1. The **initiator** asks the **scheduler** for planning a meeting within some date range. The request includes a list of desired participants.
2. The **scheduler** checks that the initiator is entitled to do so and that the request is valid. It *confirms* to the **initiator** that the requested meeting is initiated.
3. The **scheduler** asks all **participants** in the submitted list to send their date and location constraints back within the prescribed date range.
4. When a **participant** returns her constraints, the **scheduler** validates them (e.g., with respect to the prescribed date range). It *confirms* to the **participant** that the constraints have been safely received.
5. Once all valid constraints are *received*, the **scheduler** determines a meeting date and location that fit them.
6. The **scheduler** *notifies* the scheduled meeting date and location to the **initiator** and to all invited **participants**



Types of scenario

- ◆ **Positive scenario** = one behavior the system should cover (example)
- ◆ **Negative scenario** = one behavior the system should exclude (counter-example), e.g.
 1. A participant returns a list of constraints covering all dates within the given date range
 2. The scheduler forwards this message to all participants asking them for alternative constraints within extended date range
- ◆ **Normal scenario**: everything proceeds as expected
- ◆ **Abnormal scenario** = a desired interaction sequence in exception situation (still positive)
 - e.g. meeting initiator not authorized
 - participant constraints not valid



Scenarios: pros & cons

- ☺ Concrete examples/counter-examples
- ☺ Narrative style (appealing to stakeholders)
- ☺ Yield animation sequences, acceptance test cases
- ☹ Inherently partial (cf. test coverage problem)
- ☹ Combinatorial explosion (cf. program traces)
- ☹ Potential overspecification: unnecessary sequencing, premature software-environment boundary
- ☹ May contain irrelevant details, incompatible granularities from different stakeholders
- ☹ Keep requirements implicit

cf. confidentiality req in negative scenario example

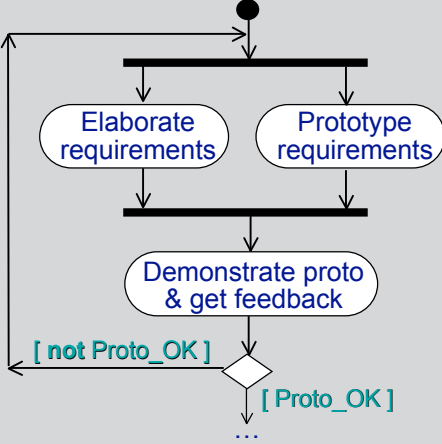
*Concrete scenarios naturally jump in anyway...
invaluable as initial elicitation vehicles*



Prototypes & mock-ups



- ◆ Goal: check req adequacy from direct user feedback, by showing reduced sketch of software-to-be in action
 - focus on unclear, hard-to-formulate reqs to elicit further
- ◆ Prototype = quick implementation of some aspects ...
 - Functional proto: focus on specific functional reqs
e.g. initiating meeting, gathering participant constraints
 - User interface proto: focus on usability by showing input-output forms, dialog patterns
e.g. static/dynamic interaction to get participant constraints
- ◆ Quick implementation: by use of very high-level programming language, executable spec language, generic services, ...




The flowchart illustrates the requirements prototyping process. It starts with a start node leading to a thick horizontal bar. From this bar, two arrows point to ovals labeled 'Elaborate requirements' and 'Prototype requirements'. Arrows from both ovals point to a second thick horizontal bar. From this second bar, an arrow points to an oval labeled 'Demonstrate proto & get feedback'. Below this oval is a diamond-shaped decision node. An arrow labeled '[not Proto_OK]' loops back from the diamond to the first thick bar. An arrow labeled '[Proto_OK]' points down from the diamond to an ellipsis '...'. The slide also contains two small screenshots of a train interface at the top corners.

- ◆ **Mock-up:** proto is thrown away (product = adequate reqs)
- ◆ **Evolutionary proto:** transformed towards efficient code

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The slide lists the pros and cons of prototypes and mock-ups. It features a small screenshot of a train interface at the top left. The text is organized into a list of items, each preceded by a smiley face (positive) or a frowny face (negative) icon.

- ☺ Concrete flavor of what the software will look like
=> clarify reqs, elicit hidden ones, improve adequacy, understand implications, ...
- ☺ Other uses: user training, stubb for integration testing, ...
- ☹ Does not cover all aspects
 - missing functionalities
 - ignores important non-functional reqs (performance, cost, ...)
- ☹ Can be misleading, set expectations too high
- ☹ 'Quick-and-dirty' code, hard to reuse for sw development
- ☹ Potential inconsistencies between modified code and documented reqs

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Knowledge reuse

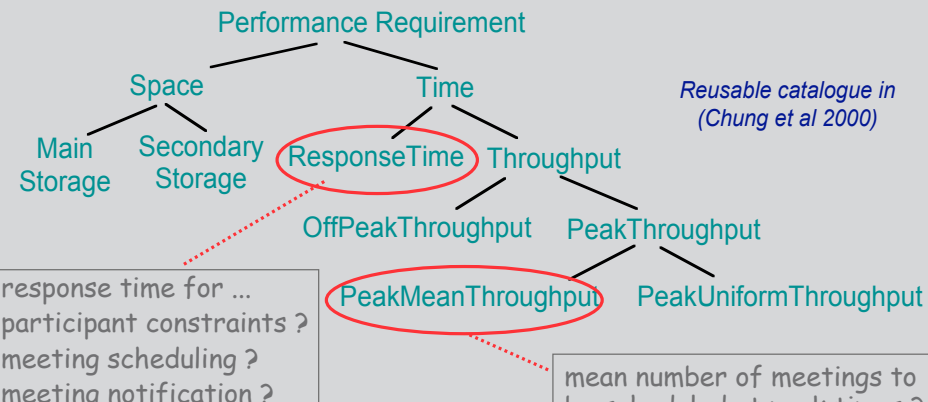
- ◆ **Goal:** speed up elicitation by reuse of knowledge from experience with related systems
 - knowledge about similar organization, domain, problem world: requirements, assumptions, dom props, ...
- ◆ **General reuse process:**
 1. **RETRIEVE** relevant knowledge from other systems
 2. **TRANSPOSE** it to the target system
 3. **VALIDATE** the result, **ADAPT** it if necessary & **INTEGRATE** it with the system knowledge already acquired
- ◆ **Transposition mechanisms:**
 - **instantiation** (memberOf)
 - **specialization** (subclassOf) + feature inheritance
 - **reformulation** in vocabulary of target system

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Reuse of domain-independent knowledge: requirements taxonomies

- ◆ For each leaf node in available req taxonomies:
"Is there any system-specific req instance from this class?"
- ◆ More specific taxonomy => more focussed search




Reusable catalogue in (Chung et al 2000)

response time for ...
participant constraints ?
meeting scheduling ?
meeting notification ?

mean number of meetings to be scheduled at peak times ?

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Reuse of domain-independent knowledge: RD meta-model

- ◆ RD meta-model = concepts & relationships in terms of which RD items are captured
- ◆ Elicitation by meta-model traversal
- ◆ RD items are acquired as **instantiations** of meta-model items

The diagram illustrates the RD meta-model. At the **Meta level**, four concepts are connected: **Object** (green box) is linked to **Goal** (green box) via a **Reference** relationship; **Goal** is linked to **Agent** (green box) via a **Responsibility** relationship; **Agent** is linked to **Operation** (green box) via a **Performance** relationship. A horizontal line separates this from the **System level**. Below the line, four dashed boxes represent instantiations: **BookCopy**, **BorrowedCopies ReturnedOnTime**, **Patron**, and **CheckOut**. Red dashed lines labeled **Instantiation** connect the meta-level concepts to their system-level counterparts: Object to BookCopy, Goal to BorrowedCopies ReturnedOnTime, Agent to Patron, and Operation to CheckOut.

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Reuse of domain-specific knowledge

- ◆ **Abstract domain** = concepts, tasks, actors, objectives, reqs, dom props abstracting from a class of domains
- ◆ RD items acquired as **specializations** of abstract items to target system (feature inheritance + system-specific renaming)

The diagram shows the specialization of abstract domain concepts into a concrete domain. The **Abstract domain** (top) consists of **Resource** (rectangle), **Limited Use** (trapezoid), **User** (pentagon), and **GetUnit** (oval). The **Concrete domain** (bottom) consists of **Book** (dashed rectangle), **Limited Loans** (dashed trapezoid), **Patron** (dashed pentagon), and **BorrowCopy** (dashed oval). Red dashed lines labeled **Specialization** connect the abstract concepts to their concrete counterparts. Below this, a requirement sentence is shown in a light blue box: **"A user may not use more than X resource units at a time"**. A red dashed arrow labeled **Spec inheritance** points from this sentence to a modified version in a grey box: **"A patron may not borrow more than X book copies at a time"**.

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Reuse of domain-specific knowledge (2)

- ◆ Same abstract domain may have multiple specializations
e.g. resource management <-- library loan management, videostore management, flight or concert seat allocation, ...
- ◆ Same concrete domain may specialize multiple abstract domains
e.g. library management:
loan management --> resource management
book acquisition --> e-shopping
patron registration --> group membership management
- ◆ More adequate RD items elicited by reuse of more structured, more accurate abstract domains
e.g. resource management: returnable vs. consumable resource
sharable vs. non-sharable resource
=> "A book copy can be borrowed by one patron at a time"
(dom prop for non-sharable, returnable resource)



Knowledge reuse: pros & cons

- ☺ Expert analysts naturally reuse from past experience
- ☺ Significant guidance and reduction of elicitation efforts
- ☺ Inheritance of structure & quality of abstract domain spec
- ☺ Effective for completing RD with overlooked aspects
- ☹ Effective only if abstract domain sufficiently "close", accurate
- ☹ Defining abstract domains for significant reusability is hard
- ☹ Validation & integration efforts
- ☹ Near-matches may require tricky adaptations

Domain analysis & requirements elicitation: outline

- ◆ Identifying stakeholders & interacting with them
- ◆ Artifact-driven elicitation techniques
 - Background study
 - Data collection, questionnaires
 - Repertory grids, card sorts for concept acquisition
 - Scenarios, storyboards for problem world exploration
 - Prototypes, mock-ups for early feedback
 - Knowledge reuse: domain-independent, domain-specific
- ◆ Stakeholder-driven elicitation techniques
 - Interviews
 - Observation and ethnographic studies
 - Group sessions



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(3) Interviews

- ◆ Primary technique for knowledge elicitation
 1. Select stakeholder specifically for info to be acquired (domain expert, manager, salesperson, end-user, consultant, ...)
 2. Organize meeting with interviewee, ask questions, record answers
 3. Write report from interview transcripts
 4. Submit report to interviewee for validation & refinement
- ◆ Single interview may involve multiple stakeholders
 - 😊 saves times
 - 😞 weaker contact; individuals less involved, speak less freely
- ◆ Interview effectiveness:
 $(utility \times coverage \text{ of acquired info}) / acquisition \text{ time}$

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Types of interview

- ◆ **Structured interview:** predetermined set of questions
 - specific to purpose of interview
 - some open-ended, others with pre-determined answer set
 - => more focussed discussion, no rambling among topics
- ◆ **Unstructured interview:** no predetermined set of questions
 - free discussion about system-as-is, perceived problems, proposed solutions
 - => exploration of possibly overlooked issues
- => **Effective interviews should mix both modes ...**
 - start with structured parts
 - shift to unstructured parts as felt necessary

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Interviews: strengths & difficulties

- ☺ May reveal info not acquired through other techniques
 - how things are running *really*, personal complaints, suggestions for improvement, ...
- ☺ On-the-fly acquisition of info appearing relevant
 - new questions triggered from previous answers
- ☹ Acquired info might be subjective (hard to assess)
- ☹ Potential inconsistencies between different interviewees
- ☹ Effectiveness critically relies on interviewer's attitude, appropriateness of questions

=> *Interviewing guidelines*

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Guidelines for effective interviews

- ◆ Identify the right interviewee sample for full coverage of issues
 - different responsibilities, expertise, tasks, exposure to problems
- ◆ Come prepared, to focus on right issue at right time
 - background study first
 - predesign a sequence of questions for **this** interviewee
- ◆ Centre the interview on the interviewee's work & concerns
- ◆ Keep control over the interview
- ◆ Make the interviewee feel comfortable
 - *Start*: break ice, provide motivation, ask easy questions
 - Consider the person too, not only the role
 - Do always appear as a trustworthy partner



Guidelines for effective interviews (2)

- ◆ Be focused, keep open-ended questions for the end
- ◆ Be open-minded, flexible in case of unexpected answers
- ◆ Ask *why*-questions without being offending
- ◆ Avoid certain types of questions ...
 - opinionated or biased
 - affirmative
 - obvious or impossible answer for this interviewee
- ◆ Edit & structure interview transcripts while still fresh in mind
 - including personal reactions, attitudes, etc
- ◆ Keep interviewee in the loop
 - co-review interview transcript for validation & refinement

*Model-driven interviews may help structure them
(see Part 2 of the book)*



Observation & ethnographic studies

- ◆ Focus on **task elicitation** in the system-as-is
- ◆ Understanding a task is often easier by observing people performing it (rather than verbal or textual explanation)
 - cf. **tying shoelaces**
- ◆ **Passive observation**: no interference with task performers
 - **Watch from outside, record (notes, video), edit transcripts, interpret**
 - **Protocol analysis**: task performers concurrently explain it
 - **Ethnographic studies**: over long periods of time, try to discover emergent properties of social group involved
 - about **task performance + attitudes, reactions, gestures, ...**
- ◆ **Active observation**: you get involved in the task, even become a team member



Observation & ethnographic studies: pros & cons

- 😊 May reveal ...
 - **tacit knowledge** that would not emerge otherwise
 - e.g. ethnographic study of air traffic control => implicit mental model of air traffic to be preserved in system-to-be
 - **hidden problems through tricky ways of doing things**
 - **culture-specific aspects to be taken into account**
- 😊 Contextualization of acquired info
- 😞 Slow & expensive: to be done over long periods of time, at different times, under different workload conditions
- 😞 Potentially inaccurate (people behave differently when observed)
- 😞 Data mining problem, interpretation problem
- 😞 Focus on system-as-is

Some of the interviewing guidelines are relevant



Group sessions

- ◆ More perception, judgement, invention from interactions within group of diverse people
- ◆ Elicitation takes place in series of group workshops (a few days each) + follow-up actions
 - audiovisuals, wall charts to foster discussion, record outcome
- ◆ **Structured group sessions:**
 - Each participant has a clearly defined role (leader, moderator, manager, user, developer, ...)
 - Contributes to req elaboration according to his/her role, towards reaching synergies
 - Generally focused on high-level reqs
 - Variants: focus groups, JAD, QFD, ...



Group sessions (2)

- ◆ **Unstructured group sessions (brainstorming):**
 - Participants have a less clearly defined role
 - Two separate stages ...
 1. **Idea generation** to address a problem:
 - as many ideas as possible
 - from each participant
 - without censorship/criticism
 2. **Idea evaluation:**
 - by all participants together
 - according to agreed criteria (e.g. value, cost, feasibility)
 - to prioritize ideas



Group sessions: pros & cons

- ☺ Less formal interactions than interviews
 - => may reveal hidden aspects of the system (as-is or to-be)
- ☺ Potentially ...
 - wider exploration of issues & ideas
 - more inventive ways of addressing problems
- ☺ Synergies => agreed conflict resolutions
- ☹ Group composition is critical ...
 - time consuming for key, busy people
 - heavily relying on leader expertise & skills
 - group dynamics, dominant persons => biases, inadequacies
- ☹ Risk of ...
 - missing focus & structure => rambling discussions, little concrete outcome, waste of time
 - superficial coverage of more technical issues



Combining techniques

- ◆ Elicitation techniques have complementary strengths & limitations
- ◆ Strength-based combinations are more effective for full, adequate coverage
 - artifact-driven + stakeholder-driven
- ◆ Examples
 - Contextual Inquiry: workplace observation + open-ended interviews + prototyping
 - RAD: JAD group sessions + evolutionary prototyping (with code generation tools)
- ◆ Techniques from other RE phases support elicitation too
 - Resolution of conflicts, risks, omissions, etc.



Domain analysis & requirements elicitation: summary

- ◆ Identifying the right stakeholders, interacting the right way
- ◆ Artifact-driven elicitation techniques
 - Background study as a prerequisite
 - Data collection, questionnaires for preparing interviews
 - Repertory grids, card sorts for concept characterization
 - Scenarios, storyboards for concrete exploration
 - Prototypes, mock-ups for early feedback & adequacy check
 - Knowledge reuse brings a lot: domain-independent, domain-specific
- ◆ Stakeholder-driven elicitation techniques
 - Interviews are essential - structured, unstructured, cf. guidelines
 - Observation, ethnographic studies for hidden knowledge
 - Group sessions for broader, more inventive acquisition & agreement

Model-driven elicitation provides focus & structure for what needs to be elicited (see Part 2 of the book)